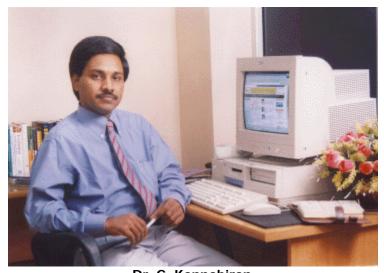
Dr. G. Kannabiran



Dr. G. Kannabiran
Professor
Tel: +91(431) 2503703 +91-94431-52355 (Cell) Email: kb@nitt.edu

Awards

- Fulbright Visiting Lecturer Fellowship to teach and research in the Department of Management Science and Information Systems, William S. Spears School of Business, Oklahoma State University, Stillwater, USA during fall 2005.
- **British Council sponsored training** programme during spring 1997 at the Huddersfield University, United Kingdom with focus on planning and delivering academic programmes in higher educational institutions.
- **Best Teacher Award (2006-2007)** from NIT- Tiruchirappalli for the notable achievements in research, teaching and other academic activities.
- Runner-Up (II) in the IIMB-Tata Steel CSR case competition 2008.

Research and Teaching

FOCUS AREAS OF RESEARCH/TEACHING

Research: IS strategy, e-Business, e-governance, Enterprise systems, Supply chain management, Knowledge management, IS off shoring, software project management

Teaching: Systems Analysis & Design, e- Business, Enterprise-wide Information Systems, Information Management, Software Project Management, IS Strategy/Corporate Information Management, Knowledge Management, Information Security

Education and Experience

- Ph.D., Management Information Systems, Bharathidasan University, Tiruchirappalli, India
- M.B.A., General Management & IS, National Institute of Technology, Tiruchirappalli, India
- M.E., Computer Science & Engineering, National Institute of Technology, Tiruchirappalli, India
- M.Sc., Mathematics & OR, St. Joseph's College, Tiruchirappalli, India

Academic:

- Professor, Department of Management Studies, National Institute of Technology, Tiruchirappalli,
 India, November 2003 onwards
- Assistant Professor, Department of Management Studies, National Institute of Technology, Tiruchirappalli, India, November 1995-October 2003
- Lecturer, Department of Management Studies, National Institute of Technology, Tiruchirappalli, India, June 1989-November 1995

Related experience:

Served as Head of the Department during 1993-97 and 2000-04. Major responsibilities included: design, development and delivery of MBA curriculum, development of infrastructure for improving teaching - learning process, industry-institute interaction and community development. The programme was ranked as one of the top 25 among 800 programmes in the country during the above period.

Visiting Faculty:

- Indian Institute of Management, Kozhikode
- Indian Institute of Technology, Madras
- Loyola Institute of Business Administration, Chennai

Research Projects

FUNDED RESEARCH/ DEVELOPMENT PROJECTS

- Principal Investigator of All India Council for Technical Education (AICTE), Government of India sponsored project on Industry-Institute Promotion Cell with a grant of INR 675,000 during 2004-07.
 Funding of faculty training in the industry- sponsored programmes, supporting student seminars and industry – institute interaction workshops were carried out as part of the project.
- Principal Investigator of the MHRD (Ministry of Human Resource Development), Government of India sponsored project CBT (Computer Based Teaching) Development Center (Didactic Laboratory) during 2000-01 with a grant of INR 700,000. This project involved the setting up of a laboratory with necessary hardware, authoring tools and peripherals required for development of CBT material.
- Principal coordinator of UNDP/CII (Confederation of Indian Industry) sponsored project on Corporate Social Responsibility with a grant of INR 50,000 in 2005 to undertake a case study of an Indian organization.
- Faculty coordinator of MHRD (Ministry of Human Resource Development), Government of India sponsored project on development of Software Laboratory for the MBA programme at a cost of INR 1, 500,000 in 1995. The resources created include PCs, Data analysis solutions and IDSS (Investment Decision Support System).
- Faculty coordinator Principal Investigator of MHRD (Ministry of Human Resource Development), Government of India sponsored project on development of Software Engineering Laboratory for the

- department with an outlay of INR 100,000 in 2001 to provide CASE (Computer Aided Software Design) support for the courses on Systems Analysis &Design and Software Project Management.
- AICTE sponsored programmes on e-Business & Supply Chain Management for faculty of Management institutions with grant of INR360, 000 conducted in February 2004 and March 2005.

Publications

RECENT PUBLICATIONS

Refereed Journal Publications/ Book Chapters:

- Kannabiran, G., Xavier, M.J. & Banumathi, T., E- governance and ICT-enabled rural development in developing countries: Critical lessons from RASI Project in India, International Journal of Electronic Government Research (Idea Publications) –accepted for publication.
- Kannabiran, G. & Saumen, B., Corporate turnaround through effective supply chain management the case of a leading jewellery manufacturer in India, Supply Chain Management: An International Journal (Emerald Journals), Vol. 10-5 (340–348), 2005.
- Kannabiran, G. & Narayan, P.C., Deploying internet banking and e-commerce: Case study of a private sector bank in India, Journal of Information Technology for Development (Wiley Journals), Vol. 11-4 (363-379), 2005.
- Kannabiran, G., Strategizing corporate social responsibility in Titan Industries Ltd: The Dilemma of the CEO, Corporate Social Responsibility – Concepts and Cases, Ed. Baxi, C. V. & Prasad, A., Excel Books, 2005.
- Kannabiran, G. & Ranganathan, C., Effective management of information systems function: An exploratory study of Indian organizations, International Journal of Information Management (Elsevier Science), Vol. 24 (247–266), 2004
- Kannabiran, G., & Xavier, M.J., Enabling e-governance through Citizen Relationship Management concept, model and applications, Journal of Services Research, Vol. 4-2 (223-240), 2004.
- Kannabiran, G. & Vijayaraghavan, P., A framework for strategic information system planning in the Indian context, IIMB Management Review (Journal of Indian Institute of Management, Bangalore, India), Vol. 15-2 (45-51), 2003.
- Kannabiran, G. & Ammu Anantharaaj, Competitive advantage through Information technology- a study on changing profile of IS leadership in Indian organizations, Journal of Management and Information Technology, Vol. 1-2 (67-72), 2003.

Conference proceedings:

- Kannabiran, G. & Sankaran, K. Stages and Determinants of evolving successful vendor-client relationship in offshoring, International Conference on Outsourcing/ Offshoring: Trends and Managerial Issues, India, January, 2008
- Sambamurthy, V. & Kannabiran, G. & Mahesh, R., Path dependent processes for the evolution of vendor-client relationships in IT services, Academy of Management Conference, August 3-8, 2007.
- Kannabiran, G. & Dominic P. D., Determinants of successful E-business strategy: A longitudinal case study, International Conference on Internet-Business, Port Dickson, Malaysia, February 2007. (This was adjusted as the best paper)
- Kannabiran, G. & Kailasanathan, N., Beyond transactional benefits-organizational and managerial dimensions of realizing decision support benefits from ERP systems, 9th International conference on Decision Support Systems, January 2007, Kolkata, India.

- Kannabiran, G. & Sundar, S., Structuring components of models for the emerging economies, 10th Nirma International Conference on Management- "Enhancing Enterprise Competitiveness", Ahmedabad, October, India, 2006.
- Sambamurthy, V. & Kannabiran, G., From Alignment to Convergence: Evolving Models of Information Systems Planning, 1st International Symposium of Information Systems, India, December 2006.
- Kannabiran, G., Xavier, M.J. & Banumathi, T., Rural development through Internet kiosks -A longitudinal evaluation of RASI project in India, 4th International Conference on Electronic Governance, India, December 2006 (This was adjusted as the best paper)
- Kannabiran, G., Narayan, P.C. & Vijayaraghavan, P., Linkage between effective implementation of IS strategy and IS Performance: Lessons from Indian organizations, Americas Conference on Information systems, Omaha, USA, August 2005.
- Kannabiran, G. & Saumen, B., Achieving competitiveness through effective supply chain integration A case study, Fourth Global Conference on Flexible Systems Management, India, December 2004.
- Kannabiran, G., & Kailasanathan, N., Achieving competitiveness through supply chain integration Case study of Titan Industries Limited, International conference on Responsive Supply chain for competitiveness, CIT, Coimbatore, India, January 2004.
- Kannabiran, G. & Ammu Anantharaaj, Managing IS function in high technology organizations: An empirical investigation, Academy of HRD International conference, Bangalore, India, November 2002
- Kannabiran, G., & Vijayaraghavan, P., Information Technology and Competitive Advantage: A study
 of cultural dimensions in the Indian context, International conference on Business Information
 Technology Management -Enabling Cultural Awareness, American University in Cairo, Egypt, June
 2001.

Seminar / Workshop (Invited) Presentations:

- Opportunities & Challenges in e-Service and M- Service, National seminar on Changing Paradigms in Services marketing, organized by Jamal Institute of Management, during March 23-24, 2007
- Knowledge Management in emerging industries, Seminar on "Knowledge management and Intellectual property in the Indian context" on November, 18, 2007, University Institute of Management, University of Kerala.
- Role of e-business in Supply Chain Management, International Conference on Logistics and Supply Chain Management, Coimbatore, India, August 2006.
- Aligning ERP implementation with business strategy, National level workshop on Recent Trends in Enterprise Information Systems, TCE, Madurai, India, April 2006.
- IT in developed countries-Critical lessons for developing countries, Fulbright Conference on "Synergizing Fulbright Activities in South Asia and the U.S., Visakhapatnam, India, March 2006
- IT management in emerging economies: experiences from Indian organizations, Gatton College Business and Economics, University of Kentucky, Lexington, USA, December 2005.
- Global supply chain management –opportunities and challenges, special lecture delivered at School of Business, California State University, Monterey Bay, USA, November 2005.
- e-Business strategy planning and implementation, lecture delivered in the national level faculty development programme sponsored by ISTE-AICTE- conducted by Janson School of Business, Coimbatore, June 2003.
- IT and Cost management, Regional conference of Cost and Works Accountants of India, April 2002
- Role of DSS in implementation of rural development projects, National Consultative Workshop on IT in rural development, National Institute of Rural Development, February 2002.

ACADEMIC/PROFESSIONAL

- Conducted a 5-day Management Development Programme on Knowledge Management for the Deans and senior faculty members of NITs and leading Engineering colleges in India in February 2007.
- Conducted a seminar on Research directions in Information Technology and Applications on December 22, 2006 for the benefit of faculty members and research scholars. Leading faculty from the US and UK Universities delivered presentations on topics including e-governance, Information security, software development and information management.
- Serving in the editorial review board of Interdisciplinary Journal of Information, Knowledge, and Management since 2007.
- Serving as a reviewer of the Cyberscape Journal, Multimedia University, Malaysia since 2003.
- Served as an International reviewer of the International conference on Internet Economy and Business (September, 2002), Multimedia University, Malaysia.
- Coordinated a workshop on Information Technology and Managerial Challenges in the 21st Century for faculty and students at Bangalore during 21-23 February 1998.
- Coordinated a workshop on e-Business: Managerial opportunities and challenges for the benefit of faculty and students of Management schools during February 2001.
- Coordinated a workshop on Opportunities and challenges for HR in the SW industry in November 2001 (Co-coordinator).
- Coordinated and conducted workshops on Entrepreneurship: Awareness and skill development- a series of five one-week workshops conducted for the final year undergraduate students of NIT, Trichy during 2003-04.

INDUSTRY/ GOVERNMENT

- Coordinated a 2-month "Finishing school for engineering graduates" for a batch of 60 participants to impart training in areas such as IT, Business and communication, during May-June, 2007.
- Organized a 5-day "Train the Trainers- Finishing school for engineering graduates" programme for the select faculty members of 7 NITs and IIT-Roorkee during March 12-16, 2007.
- Conducted an Executive Development Programme on "Competitiveness of SMEs through Enterprise systems and e- business" for the benefit of promoters and managers of SMEs during September 9-12, 2006.
- Offered consultancy to the Spares business of BHEL, Tiruchirappalli in the area of business process reengineering. This project involved studying the entire business in terms of its key processes and to suggest improvements through BPR approaches during 2004.
- Coordinated and conducted a series of eight programmes on Information Systems Control and Audit for Institute of Chartered Accountants of India at various locations during 2001-2004.
- Coordinated and conducted five training programmes on General Management & IT for Junior Executives/ Engineer Trainees of BHEL (Bharat Heavy Electricals Limited), Tiruchirappalli during 1995-2003.
- Conducted a two-day training programme on Business Process Reengineering (BPR) for middle-level executives of BHEL, Tiruchirappalli during July 2003.
- Conducted training programmes on Cyber Law and Intellectual Propriety Rights for Police personnel
 in five locations during 2003 sponsored through Technology gateway, Anna University. Chennai,
 India
- Coordinated and conducted a six month training programme on Small Industries Management Assistants' Programme (SIMAP) for Managers of Small Scale Industrial units at Tiruchirappalli, funded by SIDBI (Small Industries Development Bank of India), July 1996- January 1997.
- Served as a member of the Experts Group formed by State government to design curriculum contents in Management area for recruiting officers for civil services

•	Conducted a one-week training programme Organization) on Managing Information Te September 1998.	e for scientists of DRDO echnology at Institute of	(Defense Research Development Technology Management in